



26920 Pioneer Highway, Stanwood, WA 98292-9548
www.stanwood.wednet.edu

MEMORANDUM

TO: Board of Directors
DATE: June 1, 2021
FROM: Lloy Schaaf, Ed.D.
RE: Curriculum Materials Authorization
TYPE: Action Item

According to Board Policy 6210, purchases exceeding \$50,000 require school board approval. We are preparing to purchase materials for the district adopted Journeys Reading Program which supports reading in grades K-5. This purchase will allow the district to replace lost materials due to the virtual setting for students and extend the life of the program for another year. The estimated total of this purchase is \$72,501.44. Attached, please find the materials to be ordered.

Recommendation: That the board approves the purchase of the Journeys Program materials for K-5.



Houghton Mifflin Harcourt

Proposal

Prepared For

Stanwood-Camano Sch Dist 401

26920 Pioneer Hwy
Stanwood WA 98292

Attention:

Lloy Schaaf

lschaaf@stanwood.wednet.edu

For the Purchase of:

Journeys 2011 Resources

Prepared By

Heidi Schrock

heidi.schrock@hnhco.com

Please submit this proposal with your purchase order.

Purchase orders or duly executed service agreements for **Professional Services** purchased, must be submitted at least 30 days before the service event date.

Attention:
Lloy Schaaf
lschaaf@stanwood.wednet.edu

Customer Experience
9400 South Park Center Loop
Orlando, FL 32819
FAX: 800-269-5232
k12orders@hnhco.com

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Proposal for
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ISBN	Title	Price	Quantity	Value of All Materials
<u>Grade-Level Texts</u>				
Student Editions (No Magazines)				
1101597	9780547251646 Journeys Student Edition Set Grade 1	\$221.20	35	\$7,742.00
1101598	9780547251660 Journeys Student Edition Set Grade 2	\$128.90	35	\$4,511.50
1101552	9780547251530 Journeys Student Edition Volume 1 Grade 3	\$62.40	40	\$2,496.00
1101593	9780547251554 Journeys Student Edition Volume 2 Grade 3	\$62.40	40	\$2,496.00
1101594	9780547251561 Journeys Student Edition Grade 4	\$90.05	40	\$3,602.00
1101595	9780547251578 Journeys Student Edition Grade 5	\$90.05	40	\$3,602.00
Total for Student Editions (No Magazines)				
<u>Total for Grade-Level Texts</u>		\$24,449.50		

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ISBN	Title	Price	Quantity	Value of All Materials
<u>Grade K</u>				
Kindergarten Kit				
1470138	9780547646688 Journeys Kindergarten Kit Unit Big Books and Read-Aloud Books Grab-and-Go (assessment, graphic organizer transparencies, weekly booklets, etc.) Interactive Flipchart Set (A, B, and C) Instructional Card Kit (Vocabulary in Context, Retelling, High-Frequency Words, Letter/Word/Picture, Punctuation) Sound/Spelling and Alpha Friends Cards Benchmark and Unit Tests Consumable (1 copy) Benchmark and Unit Tests Teacher Edition Big Book Audiotext CD Big Book - Songs and Rhymes Big Book - From A to Z Student Edition Magazines (20) Large Sound/Spelling Cards	\$3,570.65	1	\$3,570.65
1424314	9780547374536 Journeys Instructional Card Kit Grade K	\$430.25	1	\$430.25
Total for Kindergarten Kit				
Other Resources				
1464351	9780547609027 Journeys Teacher's Edition Library (contains all 6 units) Grade K	\$407.80	1	\$407.80
1041686	9780547074825 Journeys Decodable Reader Set of 6 Grade K	\$558.20	1	\$558.20
1424303	9780547374222 Journeys Focus Wall Chart Grade K	\$201.45	1	\$201.45
1055283	9780547178837 Houghton Mifflin Harcourt Leveled Readers Strand Set of 6 On-Level Grade K	\$1,205.50	1	\$1,205.50
1055252	9780547178592 Houghton Mifflin Harcourt Leveled Readers Strand Set of 6 Above-Level Grade K	\$1,205.50	1	\$1,205.50
1055269	9780547178646 Houghton Mifflin Harcourt Leveled Readers Strand Set of 6 Below-Level Grade K	\$1,205.50	1	\$1,205.50
1434623	9780547445762 Journeys Vocabulary Readers Six-Copy Set (contains 30 titles) Grade K	\$1,205.50	1	\$1,205.50
Total for Other Resources				
<u>Total for Grade K</u>		\$9,990.35		

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ISBN	Title	Price	Quantity	Value of All Materials
Grade 1				
Student				
1464352	9780547609034 Journeys Teacher's Edition Library (contains all 6 units) Grade 1	\$344.30	1	\$344.30
1424311	9780547374291 Journeys Focus Wall Chart Grade 1	\$201.45	1	\$201.45
1424315	9780547374581 Journeys Instructional Card Kit Grade 1	\$662.05	1	\$662.05
1054093	9780547170060 Houghton Mifflin Harcourt Journeys Back To School Big Book Grade 1 Book 2 Back to School	\$74.40	1	\$74.40
1054070	9780547170039 Houghton Mifflin Harcourt Journeys Back To School Big Book Grade 1 Book 1 Jack's Talent	\$74.40	1	\$74.40
1426398	9780547389578 Journeys Decodable Reader Set of 6 Grade 1	\$558.20	1	\$558.20
1414722	9780547312835 Journeys Vocabulary Readers Six-Copy Set (contains 30 titles) Grade 1	\$1,205.50	1	\$1,205.50
1055284	9780547178790 Journeys On Level Strand Six Copy Set Grade 1	\$1,205.50	1	\$1,205.50
1414720	9780547312668 Houghton Mifflin Leveled Readers Strand Set of 6 Above-Level Grade 1	\$1,205.50	1	\$1,205.50
1055270	9780547178424 Houghton Mifflin Harcourt Leveled Readers Strand Set of 6 Below-Level Grade 1	\$1,205.50	1	\$1,205.50
1054071	9780547170046 Journeys Big Book Set Grade 1	\$622.85	1	\$622.85

Total for Student

Total for Grade 1

\$7,359.65

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ISBN	Title	Price	Quantity	Value of All Materials
Grade 2				
Student				
1464348 9780547608990	Journeys Teacher's Edition Library (contains all 6 units) Grade 2	\$349.45	1	\$349.45
1424324 9780547374321	Journeys Focus Wall Chart Grade 2	\$201.45	1	\$201.45
1424316 9780547374604	Journeys Instructional Card Kit Grade 2	\$662.05	1	\$662.05
1041688 9780547074375	Journeys Decodable Reader Set of 6 Grade 2	\$558.20	1	\$558.20
1414767 9780547312811	Houghton Mifflin Leveled Readers Vocabulary Reader Set of 6 Grade 2	\$1,205.50	1	\$1,205.50
1414764 9780547312750	Journeys On Level Strand Six-Copy Set Grade 2	\$1,205.50	1	\$1,205.50
1414765 9780547312682	Houghton Mifflin Leveled Readers Strand Set of 6 Above-Level Grade 2	\$1,205.50	1	\$1,205.50
1414763 9780547312705	Houghton Mifflin Leveled Readers Strand Set of 6 Below-Level Grade 2	\$1,205.50	1	\$1,205.50
Total for Student				
Total for Grade 2		\$6,593.15		

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ISBN	Title	Price	Quantity	Value of All Materials
Grade 3				
Student				
1464347 9780547608983	Journeys Teacher's Edition Library (contains all 6 units) Grade 3	\$348.70	1	\$348.70
1424327 9780547374345	Journeys Focus Wall Chart Grade 3	\$201.45	1	\$201.45
1424317 9780547374628	Journeys Instructional Card Kit Grade 3	\$572.90	1	\$572.90
1414772 9780547312866	Houghton Mifflin Leveled Readers Vocabulary Reader Set of 6 Grade 3	\$1,004.55	1	\$1,004.55
1414769 9780547312828	Houghton Mifflin Leveled Readers Strand Set of 6 On-Level Grade 3	\$1,004.55	1	\$1,004.55
1414770 9780547312804	Houghton Mifflin Leveled Readers Strand Set of 6 Above-Level Grade 3	\$1,004.55	1	\$1,004.55
1414768 9780547312842	Houghton Mifflin Leveled Readers Strand Set of 6 Below-Level Grade 3	\$1,004.55	1	\$1,004.55
Total for Student				
Total for Grade 3		\$5,141.25		

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ISBN	Title	Price	Quantity	Value of All Materials
Grade 4				
Student				
1464349 9780547609003	Journeys Teacher's Edition Library (contains all 6 units) Grade 4	\$354.05	1	\$354.05
1424330 9780547374383	Journeys Focus Wall Chart Grade 4	\$201.45	1	\$201.45
1414777 9780547312927	Journeys Vocabulary Readers Six-Copy Set (contains 25 titles) Grade 4	\$1,004.55	1	\$1,004.55
1414774 9780547312859	Houghton Mifflin Leveled Readers Strand Set of 6 On-Level Grade 4	\$1,004.55	1	\$1,004.55
1414775 9780547312781	Houghton Mifflin Leveled Readers Strand Set of 6 Above-Level Grade 4	\$1,004.55	1	\$1,004.55
1414773 9780547312903	Houghton Mifflin Leveled Readers Strand Set of 6 Below-Level Grade 4	\$1,004.55	1	\$1,004.55
Total for Student				
Total for Grade 4		\$4,573.70		

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ISBN	Title	Price	Quantity	Value of All Materials
Grade 5				
Student				
1464346 9780547608969	Journeys Teacher's Edition Library (contains all 6 units) Grade 5	\$354.05	1	\$354.05
1414779 9780547312989	Journeys On Level Strand Six-Copy Set Grade 5	\$1,004.55	1	\$1,004.55
1414780 9780547312743	Journeys Above Level Strand Six-Copy Set Grade 5	\$1,004.55	1	\$1,004.55
1414778 9780547312996	Journeys Below Level Strand Six-Copy Set Grade 5	\$1,004.55	1	\$1,004.55
Total for Student				
Total for Grade 5		\$3,367.70		

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ISBN	Title	Price	Quantity	Value of All Materials
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Disregard shipping and tax charges, as NWTB will calculate these.

<i>Total Savings:</i>	\$0.00
<i>Subtotal Purchase Amount:</i>	\$61,475.30
<i>Shipping & Handling:</i>	\$4,918.02
<i>Sales Tax:</i>	\$6,108.12
<i>Total Cost of Proposal (PO Amount):</i>	\$72,501.44

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Total Cost of Proposal (PO Amount): \$72,501.44

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- Please return this cost proposal with your signed purchase order that matches product, prices and shipping charges.
- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
 - o Point of Contact for Print materials
 - o Point of Contact for Digital materials
 - o Point of Contact for Scheduling Professional Development
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to: Stanwood Camano School District 401 26920 Pioneer Hwy Stanwood, WA 98292-9548	Sold to: Stanwood Camano School District 401 26920 Pioneer Hwy Stanwood, WA 98292-9548
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- Please provide funding start and end dates.
- Please note that all products and services will be billed upon the processing of your purchase order.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Shipping Point.
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Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

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Date of Proposal: 5/17/2021

Proposal Expiration Date: 6/15/2021



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